



EVERYTHING MATTERS

GLOBAL TECHNOLOGY LEADERS SUMMIT



Zach Nelson
President and CEO
NetSuite

Zach Nelson has more than 20 years of leadership experience in the hi-tech industry, where he has held a variety of executive positions spanning marketing, sales, product development and business strategy with leading companies such as Oracle, Sun Microsystems, and McAfee/Network Associates. Nelson has been CEO of NetSuite since 2002. A main driving force behind NetSuite's successful IPO, Nelson has led NetSuite to be one of the hottest SaaS software companies in the world.

Prior to NetSuite, he helped transform McAfee Associates into Network Associates, leading the company's expansion into the network management arena with the \$1.4 billion acquisition of Network General. Later, as CEO of NAI subsidiary, myCIO, he created the world's first business-to-business security application services provider. Before Network Associates, Nelson was Vice President, World Wide Marketing at Oracle Corp., where he was responsible for global marketing strategy and implementation. Mr. Nelson, at 31 years old, was the youngest VP of Marketing in Oracle's history. At Sun, he drove the marketing and branding of the first version of the Solaris operating system, and led the product and corporate marketing effort at the company's SunSoft Division. Mr. Nelson holds a patent in the field of application integration, and has several others pending approval.

He holds B.S. and M.A. degrees from Stanford University.

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